



Chatham Cottage Grove



Sustaining Communities by Building One Business at a Time



Our Story Continues

Chatham Business Association

The Chatham Business Association (CBA) completed a market study in June 2016 to assist with making conscious and informed decisions on serving the business community. So, what's changed? CBA has continued to be a leader in keeping commercial storefronts active by helping small businesses with microlending, hosting employment/job fairs, and offering technology and marketing training. In addition, they have joined both private and public entities in pursuing development opportunities throughout the community.

Special Service Area (SSA #51)

SSA #51 - Chatham Cottage Grove is a local district that provides additional services for business owners, merchants, and visitors. Expanded services and programs are funded by a dedicated property tax. SSA #51 helps stimulate investment and development with programs that focus on property maintenance, streetscape and corridor beautification, economic development, business marketing, and safety.

Our Mission

The mission of CBA is to provide a viable and effective business association to enhance social, political, and economic growth within our community. CBA creates opportunities, inroads, and programs to benefit and ensure the prosperity, economic strength, and excellence of service in Chatham and its surrounding communities. SSA #51 is managed by CBA.

Relationships Matter in Chatham

Chatham Business Association, as the service provider for SSA #51, fosters the spirit of cooperation, nurturing its relationship with the City of Chicago while building new relationships with the public and private sectors. This mantra allows CBA to tie city, state, county and federal resources together to help local businesses within a fast-growing regional area.






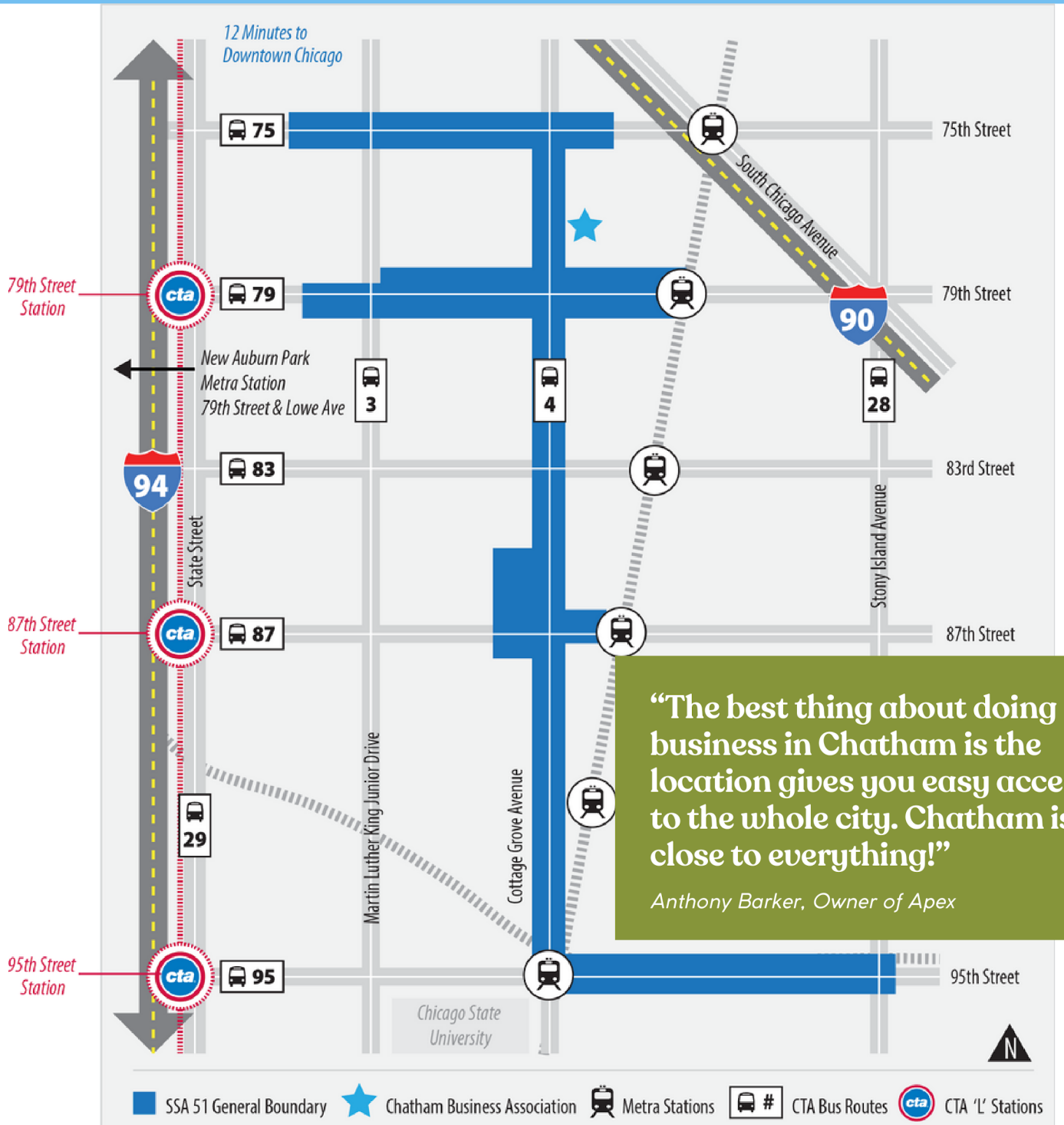
DINE
SHOP
LEARN
EXPLORE

BUSINESS ASSOCIATION
BUSINESS DEVELOPMENT INC
SERVICE PROVIDER FOR
SSA51
Chatham Cottage Grove

Prime Location

Chatham is served by multiple modes of transit providing choice and convenience when it comes to access within and outside the community to all points in Chicago and the region.

-  x 9 **9 Train Stations**
CTA + Metra
-  x 9 **9 CTA Bus Routes**
Serve the Area
-  **12** **12 Minute Drive**
to Downtown



Market Area

The map below shows the three trade areas and key development sites surrounding Chatham.



History + Culture

Chatham has experienced many transformations due to decades of physical and demographic changes. With a former residency of Swedish, German, and Irish descent groups in the 1920s, the population shifted to a Black middle-class community by the 1970s and continues to be so today.

Many buildings with elegant architecture styles such as Classical, Gothic, Spanish, Renaissance Sullivanesque, and Prairie remain today converted from their initial purpose.

The people and businesses that make up Chatham have formed a tight-knit community where older generations help new entrepreneurs.



“Chatham Business Association was established to help the community. We want them to continue to create the atmosphere for businesses to flourish.”

Joseph Caldwell Sr., Owner, TailorRite

TailorRite

8459 S. Cottage Grove

“We get the job done.” Since 1992, TailorRite has dry-cleaned uniforms for the Chicago White Sox as one of the first Black-owned vendors to the team. “We are very conscious of the people of the Chatham community.” The Caldwell family has been supportive of other Black-owned businesses that have grown in Chatham.

“Generational wealth is a part of Chatham’s culture.”



Programs + Services

Chatham Business Association

CBA works closely with major financial institutions, corporations, local businesses, and civic leaders to provide tailored, effective resources to small and minority owned businesses.

START-UP BUSINESSES

- Marketing
- Web Development
- Business Planning
- Licensing & Certification
- Product Development

For more information visit: cbaworks.org

SMALL BUSINESS GROWTH & DEVELOPMENT TOOLS

CERTIFICATION [M/W/MBE, SECTION 8(A)]
PROCUREMENT & CONTRACT OPPORTUNITIES
TECHNOLOGY
NETWORKING
MARKETING

PROGRAM HIGHLIGHTS

Community Energy Ambassador Program

Launched in 2020 in response to economic impacts of COVID-19, CBA partnered with ComEd to increase educational and financial assistance options to help income-eligible customers pay their electric bills. The program also created local employment opportunities.

Chatham Business Association Navigator Program

CBA is one of 51 recipients nationwide to receive a \$1 million grant from the U.S. Small Business Administration (SBA) to start the CBA Navigator Program. The intent is to provide additional financial assistance and resources to assist underserved business communities.



CEA Women & Veterans Return to Entrepreneurship Program

CBA improves the quality of life for low-income residents, including the fast-growing population of formerly incarcerated women and female veterans who served in the US military, by leveraging economic development opportunities relating to business entrepreneurship. CBA's partnership with Congresswoman Robin Kelly demonstrates business development and not-for-profit sustainability can be a resource to assist this demographic economically while socially empowering individuals and the communities they serve.

CEJA AntiViolence Program

CBA partnered with Senator Elgie Sims, 17th District, State of Illinois, in cooperation with City Colleges of Chicago, to provide in-demand career training to students through Daley College's C2C program.

Programs + Services

Chatham Cottage Grove SSA #51

Established in December 2010, SSA #51 provides extended services with support from a designated tax. Businesses within the SSA are committed to investing in their community!



CUSTOMER ATTRACTION

- Special events/holiday decorations
- Decorative banners
- PR/media relations

PUBLIC WAY AESTHETICS

- Landscaping
- Facade enhancement rebate
- Public art

SAFETY & CYBERSECURITY

- Key principles of cybersecurity
- Protection from cyberattacks
- Identifying & analyzing threats, risks, & vulnerabilities
- Introduction of new & emerging technologies



Working as Community Cleaners, SSA #51 provides entry level positions and workforce development for residents that can lead to advanced job opportunities. This allows residents to learn and thrive in various capacities in the workplace.

Alderman Feature

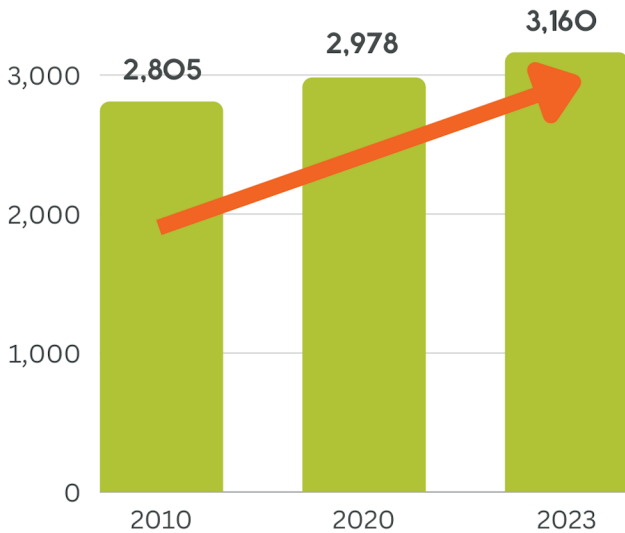
“The Chatham Cottage Grove SSA #51 has been such an asset to the Chatham community working to bring businesses and residents together. The SSA is instrumental in providing access to programs that strengthen our business corridor. Chatham is historically and continues to be one of the strongest communities in the city.”

Alderman Michelle A. Harris, Ward 8



Chatham Rebirth

Population - SSA#51

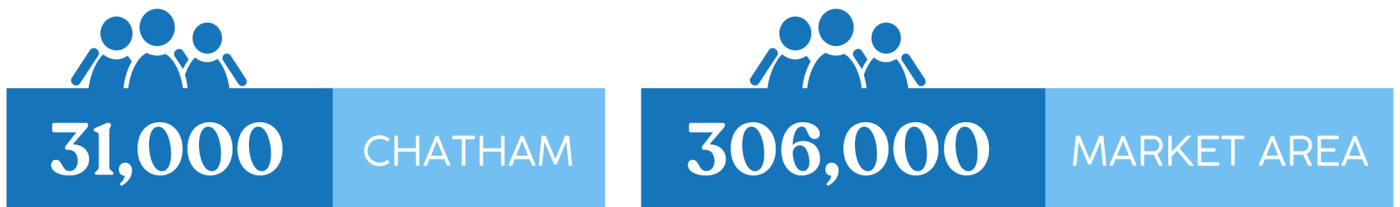


Population increased by 6% between 2010 & 2020.

SSA #51 and Chatham increased in population, strengthening them as destinations for restaurants, retail, and other businesses.

Source: Esri Forecasts, 2023; U.S. Census Bureau 2000 & 2010

Serving a Large Market - Number of Residents



Racial Composition in Chatham

Nearly 30,000 Black residents live in Chatham.

280,000 Black residents live in the Market Area.

Source: Esri Forecasts, 2023; U.S. Census Bureau 2000 & 2010

“The people in Chatham are passionate about supporting Black-owned businesses.”

*Brian Dantignac,
Owner of The Woodshop Art Gallery*

Community Well-Being



TCA Health expanded to Chatham in 2015 when they opened a small satellite community health center at 8425 S. Cottage Grove Ave. They purchased a vacant building to provide behavioral health, substance use, and family planning services. In the future, the two buildings will be connected.



“We are committed to enhancing Chatham’s health outcomes and increasing the number of residents who are active, engaged, productive, and proud members of the community. Chatham is a distinctively urban and vibrant community, and we are proud to be contributors to its growth, opportunity, and vitality.”

Gladys Montemayor, TCA Health



Gift of Hope Organ & Tissue Donor Network, located at 7936 S. Cottage Grove Ave., is committed and passionate about saving and enhancing the lives of as many people as possible through organ and tissue donation, while honoring the altruistic gifts of donor families.

Marion Shuck, Gift of Hope



Chatham Knowledge

Education



66%

of SSA #51 & Chatham residents have pursued some college, received an Associates degree, or higher.



30%

of SSA #51 & Chatham residents have received a Bachelor's degree or Graduate/Professional degree.

Source: Esri Forecasts, 2023; U.S. Census Bureau 2000 & 2010

There is potential for more **economic and commercial growth** as more people pursue higher education and invest in their community.



Chicago State University and the City of Chicago are embarking on a \$250 million revitalization plan

“We are ready to anchor the work. We are ready for additional investment and the amenities that retail, entertainment and more academic venues can [provide] for our local residents.”

*Zaldwaynaka Scott,
President, Chicago State University*

Source: Block Club Chicago, October 2023

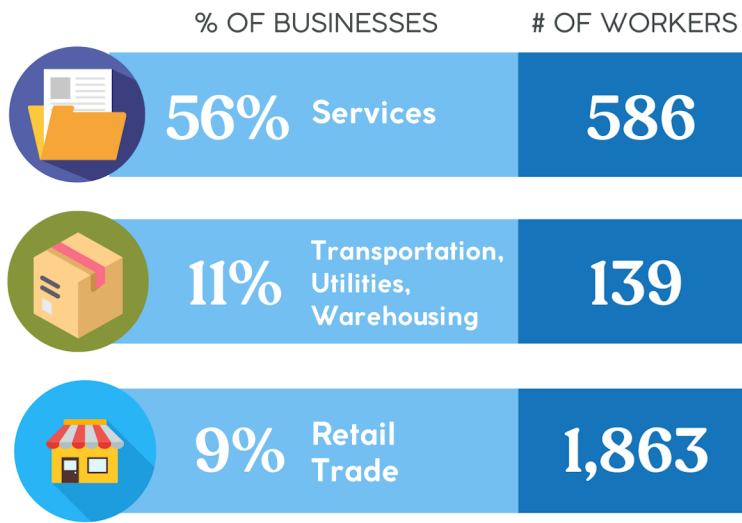
State Senator Feature

“Both education and business development bring a brighter tomorrow for the Chatham community. Through programs and partnerships with Chicago State University, we can give people of all ages opportunity to success – from those right out of high school to people wanting a fresh start.”

*Elgie R. Sims, Jr.
Illinois State Senator - 17th Legislative District*

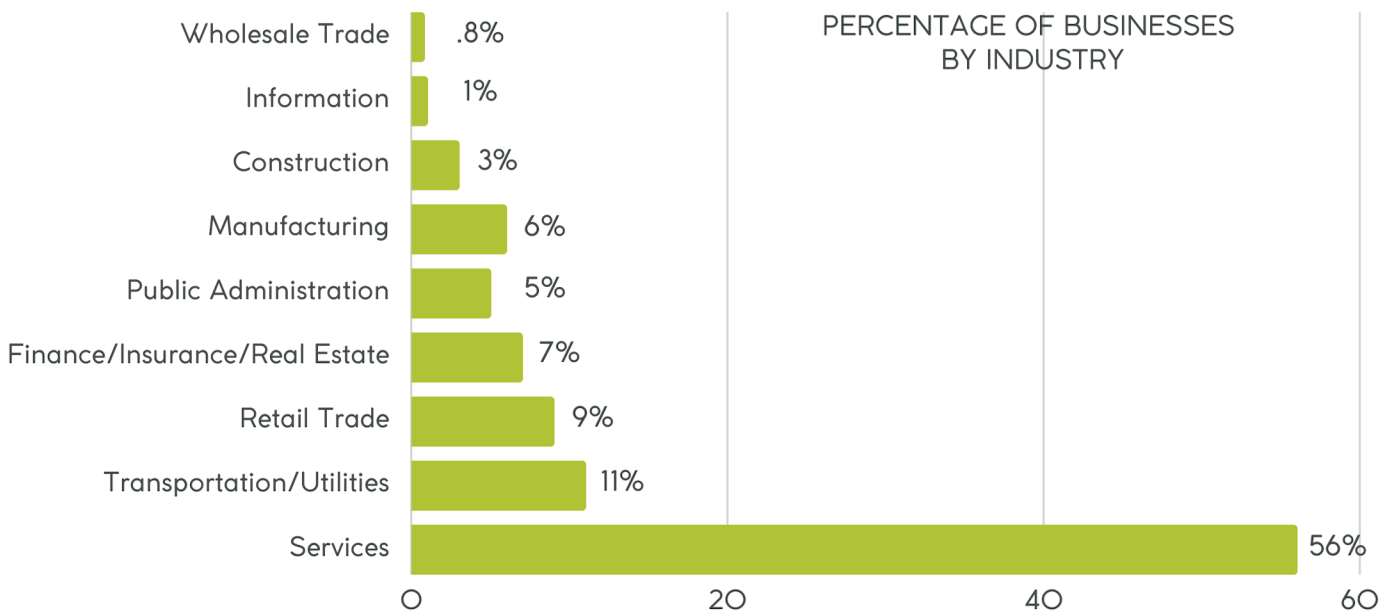


Chatham Renewed



“There is a great variety of local businesses in Chatham that attract shoppers from all over Chicago.”

*Nedra Williams,
Co-Owner of Solo Beauty Supply*



Source: Esri Forecasts, 2023; U.S. Census Bureau 2000 & 2010

What types of businesses could be attracted and successful?

“Specialty shops and product suppliers/wholesalers. As a business owner there was a time when I could purchase supplies in Chatham but now I have to travel to Skokie.”

Nedra D. Williams, Co-Owner of Solo Beauty Supply



Business Spotlights | RETAIL



Solo Beauty Supply

8158 S Cottage Grove Ave.

“I have lived in Chatham for over 50 years and this is a supportive community. I inherited this business from my parents with one location in Chatham and a second in Washington Heights, near 90th St & Ashland Ave. I supply hair products to beauty shops and sponsor back-to-school haircuts for boys.”

*Nedra D. Williams,
Co-Owner of Solo Beauty Supply*

“It is important for African Americans to see African American owned businesses.”

Terrence Mack, Co-Owner of Solo Beauty Supply



Dream Creations

8613 S Cottage Grove Ave.

“I live and work in Chatham and the best thing about working here is the community engagement. Everyone works together and will remain here. I think there’s opportunity to see more mentorship programs for girls [to teach them about business ownership].”

*Shawndel Brown,
Owner & Operator of Dream Creations*

Serving the Community



Majestic Florist

8145 S Cottage Grove Ave.

"I have been here for 33 years and am familiar with the people. I enjoy doing business in Chatham because it is a community-oriented place. Our website and word-of-mouth is how we market our business.... But we do need help with more advertising and marketing."

Clarence Glovers, Owner of Majestic Florist



Leak & Sons Funeral Home

7838 S Cottage Grove Ave.

"Without the great neighborhood of Chatham, there would be no Spencer Leak Jr. My family and I grew up in Chatham and my children are growing up around the funeral home. We thank all residents for supporting the Leak family and Leak Funeral Home as we enter 90 years of service."

Stephen, Spencer Jr. & Stacy Leak, Leak & Sons Funeral Home

Projected Spending Growth (2023-2028)

CATEGORY	CHATHAM	MARKET AREA
Apparel & Services	\$2,946,000	\$23,199,000
Entertainment	\$4,479,000	\$35,612,000
Food at Home	\$8,883,000	\$70,284,000
Food Away from Home	\$4,657,000	\$36,929,000
Home Maintenance & Remodeling	\$4,662,000	\$35,557,000
Household Furnishings & Equipment	\$2,218,000	\$17,708,000
Household Operations (Housekeeping Supplies)	\$1,195,000	\$9,490,000
Personal Care Products	\$693,000	\$5,500,000

Source: Esri forecasts for 2023 & 2028; 2019 & 2020 Consumer Spending data Consumer Expenditure Surveys, Bureau of Labor Statistics

Business Spotlights | SERVICES



Nadia's Beauty Salon

215 E 75th St.

"It is inspiring to see all the businesses who have come to the area over the years. To attract more people, businesses need help with storefront appearance."

Nadia Wilkins, Owner of Nadia's Beauty Salon

Country Financial

820 E 87th St., Ste. 202

"I love the great people [of Chatham] – they are hardworking and caring of their properties. The business camaraderie here is kind and friendly."

Gwendolyn G. Shaw, Financial Advisor & Agency Owner

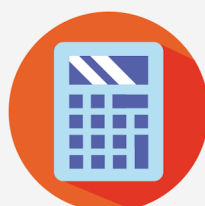


QUICK FACT

Did you Know...



Every **Personal Services** job yields **2.1 additional jobs**



Every **Finance/ Insurance /Real Estate** job yields **3.6 additional jobs**

Source: Economic Policy Institute, 2019

Business Spotlight | RESTAURANTS

Fatburger

825 E 87th St.

After opening several Kilwins across Chicago, Jackie Jackson knew she wanted to bring a new food concept to Chatham. After reaching out to Fatburger, she negotiated a franchise agreement across Illinois, with the first location under construction in Chatham.

“I knew I wanted everything to be in Chatham. I plan on expanding my businesses in Chatham, hire people from Chatham, and create partnerships with others in Chatham.”

Jackie Jackson, Business Owner, Real Estate Agent, Fat Burger Franchisee License Holder



Licensed real estate agent, multiple business owner, and master franchisee license holder of Fatburger in Illinois, Jackie is proud to live, breathe, and work in Chatham.

Let's Eat! | RESTAURANTS



Soul Veg City

203 E 75th St.

“One of the best things about Chatham is it’s a well established and comfortable community. However, we need more meetings for businesses to identify what they need so we can meet those needs.”

Laurie Brown, Co-Owner of Soul Veg City



Sizzlin Skillets

8635 S Cottage Grove Ave.

“The food was delicious.”

“I love the fresh alternatives plus economical and a clean establishment.”

“I just love great customer service!”

Yelp Reviews

QUICK FACT



\$63 million in spending on Food at Home, projected to grow by \$8.8 million in next five years.



\$33 million in spending on Restaurants, projected to grow by \$4.6 million in next five years.

\$254 million in total spending power in Chatham

Source: Esri forecasts 2023 & 2028; 2019 & 2020 Consumer Spending data & Expenditure Surveys, Bureau of Labor Statistics

Restaurant Row on 75th St.



Brown Sugar Bakery

328 E 75th St.

“Chatham is an exciting place to be. It is one of the only places that is a true South Side neighborhood that has businesses with owners who can tell you how to stay in business for decades.

I am only twenty years in business compared to businesses that have been here forty years or more. I like being in a nostalgic neighborhood like this.”

“...we also have new businesses that bring a sense of where they are from and new energy to the street.”

Stephanie Hart, Owner of Brown Sugar Bakery



5 Loaves Eatery Bounce Back

“I’ve had such an outpouring love throughout Chicago and especially Chatham. We miss our community as much as our community misses us. I’ve personally moved into consulting other restaurant owners and begun doing pop-ups around the City, offering some of 5 Loaves’ favorites.

My family is running Mabe’s Sandwich shop. There’s a team of people working hard with me to return 5 Loaves Eatery to Chatham. 5 Loaves Eatery is Gods restaurant, I was just that vessel to make it come alive.

Constance Simms-Kincaid, Co-Owner of 5 Loaves Eatery



Chatham Cottage Grove

Sustaining Communities by Building One Business at a Time



Contact Info

Chatham Business Association, SBDI
SSA #51 - Chatham Cottage Grove
800 E. 78th St
Chicago, Illinois 60619
773-994-5006 | cbaworks.org

Designed by Teska Associates, Inc.

